

STRUCTURED TRADE AND COMMODITY FINANCE COURSE

DATE	November 18 – 20, 2026
TIME	9.00am – 3.00pm Daily
COST	N595,500.00 online & N695,500.00 onsite per participant(Excl. of all Taxes)
VENUE	Blended Class

The following delegates will find the workshop beneficial:

<i>Trade Sales Officers</i>	<i>Credit Analysts</i>
<i>Treasury staff in back office and middle office</i>	<i>Internal Auditors</i>
<i>Trade Operations Staffs</i>	<i>Investment/Risk Managers</i>
<i>Relationship Managers</i>	<i>Settlement Clerks</i>
<i>Treasury Sales Staffs</i>	<i>Compliance Officers</i>

Expected Outcomes/Deliverables

Delegates will have a comprehensive knowledge and understanding of international trade and commodities. The course will explore the interaction between trade finance products and supply chains as they apply to the commodities business. It will examine various trade finance products and their application to supply chains and financing structures typically used to facilitate commodity flows, the participants will also know how to apply a risk-sensitive approach to commodities trade financing and financing agreements.

COURSE OUTLINE

- **Overview of International Trade environment**
- **Risks in International trade**
- **Understanding different types of Trade Finance products and their applications.**
 - o Pre-finance
 - o Supplier credits
 - o Invoice discounting
 - o Export factoring
 - o Forfaiting

- o Buyer credits
- **Structured Commodity Finance**
 - o Pre-Finances
 - o Letters of Credit
 - o Warehouse/Inventory Finance
 - o Export credits
 - o Receivables Financing
 - o Borrowing Base Facilities
 - o Barter and Inventory Finance
- **Structured Trade Finance**
 - o International leasing
 - o Credit lines
 - o Local currency finance
 - o Project finance
 - o Joint venture
- **Risks in Commodity Trade contracts**
- **Transport Documents & INCOTERMS**

The faculty is drawn from our pool of facilitators ([click here for full details](#))

Kindly forward your nomination(s) to mmanhq@fmda.com.ng and payment can be made to the following account before the commencement date of training:

Account Name:	Financial Markets Dealers Association
Bank:	GTBank
Account Number:	0001272210
Branch:	Adeola Odeku, Victoria Island, Lagos.
Sort Code:	058152010.

For further information/Registration, please call Chris on 08023548999 or 08079779911.

Thank you.