

INTRODUCTION TO TREASURY MANAGEMENT COURSE

DATE	October 8 – 9, 2026
TIME	9.00am – 3.00pm Daily
COST	N295,500.00 online & N350,500.00 onsite per participant (Excl. of all Taxes)
VENUE	Blended Class

OVERVIEW

Good treasury management is essential to business efficiency; treasurers are responsible for the management of large funds that must be managed effectively to generate the kind of returns that the stakeholders are expecting in the face of liquidity crunch and stiff competition. To achieve these, those involved in treasury management may need to borrow in the money market, raise funds through long-term debt instruments or trade in foreign exchange. Risk management is a key element in successful treasury management, as part of the risk management process; Treasurers have to manage exposure to currency and interest rate fluctuations.

The challenge of managing the treasury function becomes tougher in the face of controlled interest rate regime. The major challenge is how do you fund at a lower cost so that you can ensure a margin that could remain profitable? It is therefore in response to the challenges of treasury management in a stifling financial environment that the **Financial Markets Dealers Association** has designed this course to position treasury/finance staff of your organization for the process of managing funds, ensuring liquidity and profitability as well as mitigating risks in carrying out their treasury/finance functions.

The following delegates will find the workshop beneficial:

<i>New Entrants in Treasury Function</i>	<i>Mid and Back-office Staff Members</i>
<i>Corporate Treasury of Conglomerates</i>	<i>ALCO Members</i>
<i>Economist/Research Officers</i>	<i>Internal Control/Audit/Inspection</i>
<i>Risk Managers</i>	<i>Marketing and Operations</i>

COURSE OUTLINE

- **Macroeconomic Concepts**
 - *Macro/Microeconomics variables*
 - *Financial environment in Nigeria*
 - *Structure of the Financial System*

- *Participants/Instruments*
- *Regulatory environment*
- *Current Monetary and Fiscal Policies*
- *Interest rate economics*
- **Treasury Risks, Management and Control**
 - Market Risks and Controls
 - *Interest rate Risk*
 - *Credit Risk*
 - *Liquidity Risk*
 - Foreign Exchange Risks and Controls
 - *Market Risk (Price)*
 - Operations Risk and Controls
 - Other Risks and Controls
- **Domestic/Foreign Exchange Markets**
 - *Major trading and composite currencies*
 - *2-Way Quote Dealing System*
 - *Current CBN participation and system of dealing*
 - *Participants*
 - *Spots and Forward FX Markets*
 - *Evolution of the Money Market*
 - *Treasury Bill Market*
 - *CP Market*
 - *BA Market*
 - *Dealing regulations in the money market*
- **Treasury Operations**
 - *Correspondent Banking*
 - *The role of Treasury*
 - *Accounting Entries*
 - *Settlement*
 - *Cash flow/PDO Tracking*
- **Introduction to Asset and Liability Management**
 - *An Overview*
 - *Measures of Components of Liquidity*
 - *Introducing ALM Strategies/Techniques*
 - *Role of ALCO*

The faculty is drawn from our pool of facilitators ([click here for full details](#))

Kindly forward your nomination(s) to mmanhq@fmda.com.ng and payment can be made to the following account before the commencement date of training:

Account Name:	Financial Markets Dealers Association
Bank:	GTBank
Account Number:	0001272210
Branch:	Adeola Odeku, Victoria Island, Lagos.
Sort Code:	058152010.

For further information/Registration, please call Chris on 08023548999 or 08079779911.

Thank you.