INTRODUCTION TO FINANCIAL MARKETS BLENDED COURSE

DATE	**November 5 – 6, 2026**
TIME	**9.00am – 3.00pm Daily**
COST	**N295,500.00 online & N350,500.00 onsite per participant (Excl. of all Taxes)**
VENUE	**Blended Class**

The following delegates will find the workshop beneficial:

Marketing and Operations Units Staff	*FX and Money Market Officers*
Treasury staff in back office and middle office	*Research & Corporate Treasury Units*
Staff of Risk Management Group	*Investment/Risk Managers*
Mortgage and Insurance Companies staff	*Finance Houses staff*
Treasury Sales Staffs	*Relationship Managers*

Course Objectives

- To give an overview of financial markets and the products required to meet the needs of the teeming customers
- To enable participants, have a good understanding of financial products and their applications
- To enable participants, have a good understanding of the regulatory bodies and their roles in monitoring the financial markets.

<u>COURSE OUTLINE</u>

Overview of the Financial Environment

- The Economic environment
- Structure of the Financial System
- Understanding the Financial Markets
- Regulators and Regulatory Environment

Financial Markets

- The Role Of Financial Markets
- Nature And Structure Of Financial Markets
- Types Of Institutions/Participants
- Primary And Secondary Markets

- Efficiency Of Financial Markets
- The Financial System And Economic Development
- Types Of Financial Instruments
- Common Fundamental Concepts

Debt Instruments

- Discount Vs Interest Bearing Instruments
- Treasury Bills And Certificates
- Federal Government And Municipal Bonds
- Debentures
- Distinction Between Equity And Debt Instruments
- Rating Of Debts
- Leases

Equities

- Shares (Buying And Selling)
- New Issues/Right Issues
- Brokers/Short Selling
- Market Indicators, Evaluating Companies
- The Concept Of Shareholders Value
- Investment Funds

Risk And Return

- Pricing Of Securities
- NPV, PV, IRR
- Discounted Cash Flows
- Yields, Discount Rates And Coupon Rates

Types Of Financial Risks

- Foreign Exchange Risks
- Money/Capital Market Risks
- Control Of Financial Risks
- Other Forms Of Risks

Hedging Techniques

- Pricing Derivatives: A Review
- Measuring Risk Exposure
- Managing Risk Using Futures and Forwards, Swaps And Options
- Choosing the Appropriate Instruments

  -.

The faculty is drawn from our pool of facilitators (click here for full details)

Kindly forward your nomination(s) to mmanhq@fmda.com.ng and payment can be made to the following account before the commencement date of training:

Account Name:	Financial Markets Dealers Association
Bank:	GTBank
Account Number:	0001272210
Branch:	Adeola Odeku, Victoria Island, Lagos.
Sort Code:	058152010.

For further information/Registration, please call Chris on 08023548999 or 08079779911.
Thank you.